SixPoint Capital

An affiliate of PARK CITIES ASSET MANAGEMENT

RSVP Now

Sheraton Grand Hotel
Dubai, UAE

Wednesday, 08:00 – 18:30
Followed by cocktail reception
May 14th 2025

Emerging Market Fintech Lending Summit

Panel #4 (14:45 – 15:45): From Vision to Term Sheet: Kickstarting a Debt Deal

Discussion Points

1. Investor criteria and readiness
2. Data analytics and onboarding
3. Early-stage hybrid capital solutions
4. Emerging market deal challenges

Panelists



Demetris Papademetriou
Partner
MIDDLEMARCH PARTNERS, LLC



Martin Jaouni
Founder / CEO
FUNDINGSOUQ



Rustam Rahmatov
Founder / CEO
IMAN GLOBAL



Hisham Al Saleh
Co-Founder / CFO
BUILDNOW



Salem Abu-Hammour
Co-Founder / CEO
ERAD



Ahmad Coucha
Co-Founder / CEO
FLAPKAP

Moderator



Sonia Gokhale
Co-Founder / General Partner
VENTURESOUQ